

# Subscription Mail

## Low Sort and Manual

Table 1 – Full Price and Per Gram Increments

Format	Weight	1st Class		2nd Class	
		Full Price	Per Gram Increment	Full Price	Per Gram Increment
Large Letter Mailmark	0-100g	59.6p	n/a	42.9p	n/a
	101-250g	65.7p	n/a	55.2p	n/a
	251-750g	65.7p	0.1709p	56.8p	0.1518p
Large Letter Manual (up to 25mm)	0-100g	67.2p	n/a	50.8p	n/a
	101-250g	74.2p	n/a	65.3p	n/a
	251-750g	74.4p	0.1990p	65.7p	0.1779p

Prices in this table exclude VAT, which is charged at the standard rate.

Table 2 – Product Codes

Product Code	Format	Delivery Speed	
		1st Class	2nd Class
	Large Letter Mailmark	PQC	PQD
	Large Letter Manual (up to 25mm)	SBA	SBB

Table 3 – Volume Related Discounts (VRDs)\*

Format	Number of Direct Items	1st Class and 2nd Class	
		Mailmark	Manual
Large Letter	1,000-9,999	0.00%	0.00%
	10,000-19,999	1.10%	1.10%
	20,000-39,999	2.80%	2.80%
	40,000-59,999	4.30%	4.30%
	60,000 +	5.00%	5.00%

\*Volume Related Discounts for direct items are based on total daily volumes over multiple sales order lines providing all items are posted on the same day; posted from the same posting location (site); posted via the same product, format and magazine code, and only applies to direct items (residue items are not counted towards the calculation).

Mailings of less than 1,000 items may be charged at a higher rate.

\*\*Mailings of new titles with a minimum of 1,000 items are permitted in the first year.

Table 4 – Trayed Mail Discount

Saving per item	
Low Sort Large Letters (up to 25mm thick)	1.50p

Discounts apply after all other discounts (VRDs, sortation, profile price, etc) are applied but before VAT